

Peripheral Artery Disease (PAD) quietly narrows limb arteries, putting individuals at risk of heart attacks, strokes, and amputations, often without symptoms. Early PAD testing with the simple ABI is a lifesaver, preventing these severe outcomes. Let's delve into the realm of PAD testing, grasp its importance, and address physician concerns. Stressing the urgency is crucial; an estimated 21 million Americans live with PAD¹, many unknowingly. Early detection is essential for saving lives.

Common Objections to PAD Testing



PAD is not a significant threat and can be safely ignored.

Setting the Record Straight

Underestimating PAD's seriousness is a dangerous error; untreated, it silently ushers in **amputations, heart attacks, and strokes**, gravely endangering lives.



PAD testing requires expensive equipment and is a time-consuming and inconvenient process.

Testing costs are minimal compared to treating advanced PAD. Implementing **simpleABI** provides a **quick ROI**, making early diagnosis a cost-effective investment in patient health and your practice's financial success.



PAD testing requires special equipment and specialized vascular professionals.

simpleABI systems are user-friendly, akin to taking blood pressure using a Doppler instead of a stethoscope, making them accessible for **any staff to perform exams**.



Diagnosing PAD has no significant benefits for my patients or my practice.

Early PAD diagnosis benefits both patients and your practice. It improves outcomes, prevents complications and costly treatments, and enhances reimbursement options, boosting your practice's financial health.



PAD is primarily an issue for the elderly.

PAD can affect people of all ages, especially those with risk factors like smoking or diabetes. Ignoring young patients' PAD risk can harm their long-term health due to missed diagnoses and delayed treatment.



My patients aren't showing signs of having PAD, so testing them would be a waste of time since they probably do not have the disease.

Don't rely solely on visible symptoms for PAD diagnosis. **Many cases are asymptomatic or have subtle signs**, risking missed diagnoses and delayed treatment, which can lead to severe outcomes like heart attacks and strokes.

¹ <https://www.hmpgloballearningnetwork.com/site/vdm/current-us-prevalence-peripheral-arterial-disease>

Optimize Patient Care and Practice Excellence with Newman Medical's SimpleABI Systems.



simpleABI

Contact us for a 30-minute consultation to uncover the benefits of integrating simpleABI into your clinical workflow:

