

PERIPHERAL Artery disease

(PAD) is an often silent condition where narrowed arteries reduce blood flow to the legs, causing symptoms like leg pain, numbness, and slow-healing wounds.

HOW MANY OF THESE PATIENTS DO YOU HAVE?



Diabetics

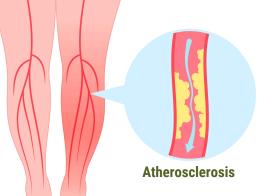


Smokers



Over age 65





DON'T LET PAD SNEAK UP ON YOU OR THESE PATIENTS.

50% report no symptoms, while those that do attribute their pain to arthritis or "old age".

THESE PATIENTS TRUST YOU TO FIND THEIR PAD

before they have a heart attack, stroke, or even die. PAD also leads to significant disability and reduced quality of life.

INTRODUCING SIMPLEABI-Q: A USER-FRIENDLY SOLUTION FOR EARLY PAD TESTING.

EASY

- No Doppler or vascular anatomy knowledge necessary.
- Can be done in five minutes or less by any staff member.
- Non-invasive, patient-friendly test.

ACCURATE

- Accuracy equal or better than Doppler ABI.
- Useful for diabetics with calcified arteries.

REIMBURSABLE

- **Great ROI:** the typical internist has 800 Medicare patients, per ACP.
- Testing five patients per week can pay for the system in less than two months.
- CPT 93923, with a national average of \$142/exam.





For fast, accurate vascular testing, trust the experts. Newman Medical's ABI-Q system delivers reliable results in minutes. With over 45 years of experience, we provide innovative solutions built on expertise and integrity.

CONTACT US NOW

to learn how early PAD detection benefits both your patients and your practice.





2024 REVENUE POTENTIAL FOR VASCULAR EXAMS

Limited bilateral noninvasive physiologic studies of upper or lower extremity arteries, ankle/brachial indices at distal posterior tibial and anterior tibial/dorsalis pedis arteries plus volume plethysmography at 1-2 levels

EXAMS PER WEEK

AVG. REIMBURSEMENT \$88 MONTHLY REVENUE \$1,906 ANNUAL REVENUE \$22,880

Doppler ABI - exam time 5-15 minutes (average 8) Doppler/PPG TBI - exam time 10-20 mins

Single level study with provocative functional maneuvers (eg, measurements with postural provocative tests)

EXAMS PER WEEK

AVG. REIMBURSEMENT \$139 MONTHLY REVENUE \$3.011 ANNUAL REVENUE

\$36,140

ABI-Q Exercise - exam time 4-10 mins

Doppler Exercise (functional maneuvers) - exam time 10-20 mins

CPT 93923

GPT 93922

GPT 93923

Complete bilateral noninvasive physiologic studies of upper or lower extremity arteries, 3 or more levels, ankle/brachial indices at distal posterior tibial and anterior tibial/dorsalis pedis arteries plus segmental volume plethysmography at 3 or more levels.

EXAMS PER WEEK

AVG. REIMBURSEMENT \$139 MONTHLY REVENUE

ANNUAL REVENUE

\$3,011 \$36,140

Doppler Segmental - exam time 20-30 mins

CPT 93924

Noninvasive physiologic studies of lower extremity arteries, at rest and following treadmill stress testing, volume plethysmography recording and analysis at rest with ankle/brachial indices immediately after and at timed intervals following performance of a standardized protocol on a motorized treadmill plus recording of time of onset of claudication or other symptoms, maximal walking time, and time to recovery, complete bilateral study

EXAMS PER WEEK

AVG. REIMBURSEMENT \$171 MONTHLY REVENUE \$3,705 **ANNUAL REVENUE**

\$44,460

Doppler Stress/Treadmill - exam time 30-60 minutes

*This average reimbursement is based on published Medicare Fee Schedules, Part B Contractors, 2023. Arterial exams must be medically necessary in order to seek reimbursement. Other requirements, such as vascular accreditation may apply. Health care providers are advised to contact their third-party payers for specific coverage, coding and payment information. Newman Medical makes no promise or guarantee of reimbursement by Medicare or any other third-party payer.

CPT CODES PER SYSTEM/EXAM TYPE

