

Date: 9/1/2021

Quote#: WEB-ABI-Q

Newman Medical simpleABI Systems

ABI-Q

Efficient Vascular System

The PC-based architecture of the simpleABI System provides an easy to learn and use system. Each system includes, Pulse Volume Recording (PVR) diagnosis, a well-recognized and accepted diagnostic tool in vascular disease.

Simple:	simpleABI Reporting Software uses PC based technology to reduce learning curve during training. Reduce staff training and eliminate re-training.
Intuitive:	On screen exam is the same as the report that prints, making the exam straightforward and intuitive to the examiner.
Effective:	simpleABI-Q™ Systems use PVR technology, recognized as an excellent tool in the diagnosis of vascular disease. Especially useful in assessing diabetic patients with calcified or incompressible arteries.
Quick:	Inflate a cuff, press a button, ABI-Q indices are calculated by software.
Portable:	All equipment is easily transportable using carry case.
Connected:	Multiple and selectable output formats (PDF, BMP, JPG, TIFF, CSV) ease connecting exam reports to patient records. DICOM with worklist optional.



ABI-Q™ System includes:

- Computer with PVR hardware
- Diagnostic exams: ABI-Q
- Manual Cuff Inflator
- 2 blood pressure cuffs: 2-10cm
- Carry bag
- 1 hour onsite in-service training
- 2-year "No-nonsense" warranty, covering all parts and labor

Options:

- DICOM with full worklist capability

	YOUR PRACTICE	TYPICAL PRACTICE
A) How many patients are in the practice?	10000	10000
B) Estimated % that are high risk for PAD:		
- Diabetics	12%	12%
- Smokers over age 50		
- Over age 65 (Medicare)		
C) Those patients are at high risk for PAD = A x B	1,200	1200
D) 30% of high-risk patients have PAD = C x 30%	360	360
E) Reimbursement		
- (National CMS reimbursement for CPT code 93922 is \$90.36)	\$ 90.36	\$90.36
Reimbursement REVENUE = D x E	\$ 32,530	\$32,530

ABI-Q 1 @ \$ 3475.00 /each

Newman Medical sells through valuable authorized distributors. This quote is provided for budgetary purposes. Quote valid through 12/31/2021.