

Date: 9/1/2021

Quote #: WEB-500CL

Newman Medical simpleABI Systems ABI-500CL

ABI, TBI, & Segmental Studies.

The PC-based architecture of the simpleABI System provides an easy to learn and use system. Each ABI-500CL includes Integrated Doppler, Pulse Volume Recording (PVR) and photoplethysmography (PPG) to meet or exceed all current equipment requirements.

Simple:	simpleABI Reporting Software uses PC based technology to reduce learning curve during training. Reduce staff training and eliminate re-training.
Intuitive:	On screen exam is the same as the report that prints, making the exam straightforward and intuitive to the examiner.
Effective:	simpleABI™ Systems use Doppler technology, recognized as the gold standard by the American Heart Association as well as the American College of Cardiology. Using Newman Medical's unique Digitally Optimized Processing (DOP™), each DigiDop provides excellent signal to noise ratio for clear, crisp vascular sounds.
Auto calculation:	All ABI indices are auto-calculated by software - no need for calculators or ABI charts. Eliminates risk of improper calculations.
Portable:	All equipment is easily transportable using roll stand or carry case.
Connected:	Multiple and selectable output formats (PDF, BMP, JPG, TIFF, CSV) ease connecting exam reports to patient records.



ABI-500CL System includes:

- **Cuff-Link™-8 - Automated 8 port cuff selector**
- Push button remote control
- Diagnostic exams: ABI, TBI, and Multi-level segmental
- 8 MHz probe
- PPG vascular sensor
- 10 blood pressure cuffs: 2-10cm, 4-12 cm, 4-12cm long, 2-2.5-digit cuffs
- USB stick with ABI Software
- Roll stand with basket
- 2 hour onsite in-service training
- 2-year "No-nonsense" warranty, covering all parts and labor

Options:

- 5MHz probe for deeper vessels
- DICOM with full worklist capability
- Carry Bag for Mobility

	YOUR PRACTICE	TYPICAL PRACTICE
A) How many patients are in the practice?	10,000	10000
B) Estimated % that are high risk for PAD: - Diabetics - Smokers over age 50 - Over age 65 (Medicare)	12%	12%
C) Those patients are at high risk for PAD = A x B	1,200	1200
D) 30% of high-risk patients have PAD = C x 30%	360	360
E) Reimbursement - (National CMS reimbursement for CPT code 93922 is \$90.36)	\$ 90.36	\$90.36
Reimbursement REVENUE = D x E	\$ 32,530	\$32,530

ABI-500CL 1 @ \$ 6,995.00 /each

Newman Medical sells through valuable authorized distributors. This quote is provided for budgetary purposes. Quote valid through 12/31/2021.